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Soul Winning METHOD

Presented below is a METHOD of Gospel presentation. The method will provide the soul winner with an effective, reliable course which will allow for a continuous starting and invitation cycle without being lead astray in "Rabbit Trails". Remember to use as FEW Scripture verses as possible. Your knowledge of the verses you do use will be of extreme importance, rather than vast quantities of verses just flip-flopping through the Bible. For the verses you use, know the background of where it is in the Bible, why the author wrote the Book the verse is in, who it was written to, the significance of the context the verse is found in, and how it applies to the person now just as it did back when it was written. The more you know about a few verses within its context and the context of your Gospel presentation, the less likely you will be lead down a rabbit trail during the Gospel presentation. The following questions should be memorized. If presented in this way, the last question will be a returning point should you find yourself going down a rabbit trail. Keep asking yourself "Is what I'm telling and showing this person the answer to Question No. 4?"

1. Have you ever given much thought to spiritual things? — Listen, Learn about that person.
2. What do you think is a person's greatest spiritual need? — Listen, Learn about that person.
3. God says Salvation is a person's greatest spiritual need. Have you ever given much thought about your need of salvation? — IF IF IF needed you could turn to a passage like John 3:3 Only if the person objects or questions your statement. Keep control of the conversation. Try not to allow anyone to "ramble on and on", or "repeat and repeat".
4. What do you think a person must do to be saved? **WRITE DOWN THEIR ANSWERS!!!!!!!**
This is THE key question to convict them of their need of a Savior, using their own testimony of works for salvation. Their answers will be used at the end of each gospel presentation, during the invitation to accept Jesus Christ as Savior.
5. Could we look at the Bible and see what God says about salvation?

You know what works best in your soul winning presentation so use it. The important thing is to move on to the next item in pairs of 3. ie: ask to open Bible 3 times in different ways, invite them to accept Christ 3 times using 3 gospel presentations — Romans' road, invitation; Johns' road, invitation; Revelation road, invitation. This is where knowing a few key verses in each "Road" is helpful instead of mixing them all up into one presentation. If you get 3 rejections drop it, leave the door open for another visit and move on to another topic. Remember you are not there to do the work of the Holy Spirit but to be servants, If God is going to save this person, then He must provide the opportunity to advance. God's Word is sufficient, don't add or take away from it, just stay with the Bible. If you need to do a "hard close" because of their personality, situation, or timing etc. be careful to use scripture appropriate to your conversation.

When you win the person to the Lord, never leave without presenting Baptism and your (a) church with a commitment to come to church or at least a Bible study of some kind. No matter how late or how long it has been, the person needs to know where to go spiritually and physically from the point of salvation. It can be brief but will open the door for the next contact and discussion. If you have any questions understanding this method or need suggested verses I will help you any way I can.

Consequences for Rejection

Isa 65:12-15 call resisted
Prov. 1:25-31 Also Jn 1:11
2 Pet 2:9-15 Ezek 33:9
(their responsibility)

Pardon

Isa 55:1-9

Why here

Isa. 43:7
Isa 61:1
1Cor 10:31
Rev 4:11

GOSPEL PRESENTATION

SCRIPTURE REFERENCES (KJV)

Use as few as possible to get your point across.
John 1:1—2, 14, 17 — Shows Jesus Christ is God.
Rom. 3:10 No one can be as good as God.
3:23 (can also refer to 1 Jn 3:4 if needed). (def. “sin”)
5:12 Adam brought sin and death into the world.
Gen. 2:7 (“life” here is plural — lives, as in “sin” can be plural as “sins”.)
2:16-17 Eve was not made yet.
3:1-10 Shows fall and progression of going into sin.
5:4-5 Did God lie? (Heb. 6:18a) — No! He (we) died spiritually.
Rom. 5:12 Review (good place to present Creation science material).
5:19 Thru Christ a person can be redeemed again. (see Pardon above)
6:23 Define wage as payment.
Lev. 17:11 Payment for sin. Law given by Moses.
Mat. 5:17 Fulfillment by Jesus Christ (grace and truth).
Rom. 6:23 Define gift: Point in time when the gift is offered, this kind of gift cannot be worked for, point in time gift must be taken to yourself. (see Consequences above)
10:9-13 Review any time from now on.
Rev 20:11—15 Second death (because they were not spiritually made alive).
21:8 Point out these are the ten commandments (have you ever lied?).
Mat 7:21-23 Jesus Christ describes the GWT judgment at which He will be judge.
Mat 7:13-14 Do not be surprised you have not heard this before.
Eph 2:1, 5, 8-9 Spiritually dead made alive to God’s glory not yours. Redefine gift here if necessary.
John 3:1-7, 16-19, 36 Even the educated Masters of Scriptures need salvation.
1 Cor 15:1-6 Gospel and record of witnessed resurrection.
1 John 5:12-13 We can Know we have eternal life.
Rom. 10:11-13 Review
2 Cor 6:2 Don’t put off your salvation.
John 6:28-29 — work the works of God to be saved (good for cults)
Philip. 2:10-15 – Get married - work out marriage, get job – work out job, etc.
Ps 51:1-15 Example of “sinners prayer” if necessary
John 3:5-7 Being born is a BEGINNING!
2 Cor. 5:17 Strees that sins are forgiven and this is a new beginning with God.
1 Cor. 2:14 The Bible will be user friendly for conviction to do right.
Eph 1:13-14 Not experiencing the second death is only a fringe benefit of being saved from your sin. Hell is not what they are being saved from.
1 Cor 3:18-23 Get teaching from the Bible, do not rely on people.
2 Tim 3:16 Get a King James based Bible with reliable references and commentary.
Ps. 84:10 Do something with your salvation. Salvation is not an ending.
Next step is Baptism. Have a Baptism tract with you to go over briefly and give to them. Invite them to church or find a church they can attend in their area.
Remember — When ever you give an invitation, be sure to be quite until they respond.
The Holy Spirit must do the work of Regeneration not you. You will never argue someone into accepting Christ. A “hard close” for persons it would be appropriate for, would be to use verses like:
Rom. 16:17-18; Gal. 1:7-12; Acts 4:10-12; 2Pet. 2:10&12.

What is the gift?

Ask for it Rev 3:20
H.S. is gift Acts 2:38
H.S. Down payment Eph 1:14

Unpardonable sin

Mk 3:28-29
1Jn 5:16 (see Conseq. for Rejection)

Feel after God

Acts 17:27

Reprobate Mind (unfit or unproved)

Rom 1:28
Titus 1:16

Bible

250,000 commandments
50,000 doctrines
J.C. paid for all of them.

Tattooing

Lev 19:28

J.C. death

Isa 52:14,
unique as:
birth,
resurrection,
coming
again

Baptism

Col 2:12; Rom 6:5; Acts 2:41; Acts 8:27ff

Gospel Presentation

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SCRIPTURE REFERENCES KJV

John 1:1-2,14,17 In the beginning was the Word, and the Word was with God, and the Word was God. 2 The same was in the beginning with God. 14 And the Word was made flesh, and dwelt among us, (and we beheld his glory, the glory as of the only begotten of the Father,) full of grace and truth. 17 For the law was given by Moses, but grace and truth came by Jesus Christ.

Rom. 3:10 As it is written, There is none righteous, no, not one:

Rom. 3:23 For all have sinned, and come short of the glory of God;
(1JN 3:4 Whosoever committeth sin transgresseth also the law: for sin is the transgression of the law.)

Rom. 5:12 Wherefore, as by one man sin entered into the world, and death by sin; and so death passed upon all men, for that all have sinned.

Gen. 2:7 And the LORD God formed man of the dust of the ground, and breathed into his nostrils the breath of life; and man became a living soul.

Gen. 2:16-17 And the LORD God commanded the man, saying, Of every tree of the garden thou mayest freely eat: 17 But of the tree of the knowledge of good and evil, thou shalt not eat of it: **for in the day that thou eatest thereof thou shalt surely die.**

Gen. 3:1-10 Now the serpent was more subtil than any beast of the field which the LORD God had made. And he said unto the woman, Yea, hath God said, Ye shall not eat of every tree of the garden? 2 And the woman said unto the serpent, We may eat of the fruit of the trees of the garden: 3 But of the fruit of the tree which is in the midst of the garden, God hath said, Ye shall not eat of it, neither shall ye touch it, lest ye die. 4 And the serpent said unto the woman, Ye shall not surely die: 5 For God doth know that in the day ye eat thereof, then your eyes shall be opened, and ye shall be as gods, knowing good and evil. 6 And when the woman saw that the tree was good for food, and that it was pleasant to the eyes, and a tree to be desired to make one wise, she took of the fruit thereof, and did eat, and gave also unto her husband with her; and he did eat. 7 And the eyes of them both were opened, and they knew that they [were] naked; and they sewed fig leaves together, and made themselves aprons. 8 And they heard the voice of the LORD God walking in the garden in the cool of the day: and Adam and his wife hid themselves from the presence of the LORD God amongst the trees of the garden. 9 And the LORD God called unto Adam, and said unto him, Where art thou? 10 And he said, I heard thy voice in the garden, and I was afraid, because I was naked; and I hid myself.

Gen. 5:4-5 And the days of Adam after he had begotten Seth were eight hundred years: and he begat sons and daughters: 5 And all the days that Adam lived were nine hundred and thirty years: and he died.

Heb. 6:18a That by two immutable things, in which it was impossible for God to lie...

Rom. 5:12 Wherefore, as by one man sin entered into the world, and death by sin; and so death passed upon all men, for that all have sinned.

Rom. 5:19 For as by one man's disobedience many were made sinners, so by the obedience of one shall many be made righteous.

Rom. 6:23 For the **wages** of sin is death; but the gift of God is eternal life through Jesus Christ our Lord.

Lev. 17:11 For the life of the flesh is in the blood: and I have given it to you upon the altar to make an atonement for your souls: for it is the blood that maketh an atonement for the soul.

Mat. 5:17 Think not that I am come to destroy the law, or the prophets: I am not come to destroy, but to fulfil.

Rom. 6:23 For the wages of sin is death; but the gift of God is eternal life through Jesus Christ our Lord.

Rom 10:9-13 That if thou shalt confess with thy mouth the Lord Jesus, and shalt believe in thine heart that God hath raised him from the dead, thou shalt be saved. 10 For with the heart man believeth unto righteousness; and with the mouth confession is made unto salvation. 11 For the scripture saith, Whosoever believeth on him shall not be ashamed. 12 For there is no difference between the Jew and the Greek: for the same Lord over all is rich unto all that call upon him. 13 For whosoever shall call upon the name of the Lord shall be saved.

Rev 20:11-15 And I saw a great white throne, and him that sat on it, from whose face the earth and the heaven fled away; and there was found no place for them. 12 And I saw the dead, small and great, stand before God; and the books were opened: and another book was opened, which is the book of life: and the dead were judged out of those things which were written in the books, according to their works. 13 And the sea gave up the dead which were in it; and death and hell delivered up the dead which were in them: and they were judged every man according to their works. 14 And death and hell were cast into the lake of fire. This is the second death. 15 And whosoever was not found written in the book of life was cast into the lake of fire.

Rev. 21:8 But the fearful, and unbelieving, and the abominable, and murderers, and whoremongers, and sorcerers, and idolaters, and all liars, shall have their part in the lake which burneth with fire and brimstone: which is the second death.

Mat. 7:21-23 Not every one that saith unto me, Lord, Lord, shall enter into the kingdom of heaven; but he that doeth the will of my Father which is in heaven. 22 Many will say to me in that day, Lord, Lord, have we not prophesied in thy name? and in thy name have cast out devils? and in thy name done many wonderful works? 23 And then will I profess unto them, I never knew you: depart from me, ye that work iniquity.

Mat. 7:13-14 Enter ye in at the strait gate: for wide is the gate, and broad is the way, that leadeth to destruction, and many there be which go in thereat: 14 Because strait is the gate, and narrow is the way, which leadeth unto life, and few there be that find it.

Eph.2:1,5,8-9 And you hath he quickened, who were dead in trespasses and sins; 5 Even when we were dead in sins, hath quickened us together with Christ, (by grace ye are saved;) 8 For by grace are ye saved through faith; and that not of yourselves: it is the gift of God: 9 Not of works, lest any man should boast.

Jn. 3:1-7,16-19,36 There was a man of the Pharisees, named Nicodemus, a ruler of the Jews: 2 The same came to Jesus by night, and said unto him, Rabbi, we know that thou art a teacher come from God: for no man can do these miracles that thou doest, except God be with him. 3 Jesus answered and said unto him, Verily, verily, I say unto thee, Except a man be born again, he cannot see the kingdom of God. 4 Nicodemus saith unto him, How can a man be born when he is old? can he enter the second time into his mother's womb, and be born? 5 Jesus answered, Verily, verily, I say unto thee, Except a man be born of water and [of] the Spirit, he cannot enter into the kingdom of God. 6 That which is born of the flesh is flesh; and that which is born of the Spirit is spirit. 7 Marvel not that I said unto thee, Ye must be born again. 16 For God so loved the world, that he gave his only begotten Son, that whosoever believeth in him should not perish, but have everlasting life. 17 For God sent not his Son into the world to condemn the world; but that the world through him might be saved. 18 He that believeth on him is not condemned: but he that believeth not is condemned already, because he hath not believed in the name of the only begotten Son of God. 19 And this is the condemnation, that light is come into the world, and men loved darkness rather than light, because their deeds were evil. 36 He that believeth on the Son hath everlasting life: and he that believeth not the Son shall not see life; but the wrath of God abideth on him.

- 1 Cor. 15:1-6 Moreover, brethren, I declare unto you the gospel which I preached unto you, which also ye have received, and wherein ye stand; 2 By which also ye are saved, if ye keep in memory what I preached unto you, unless ye have believed in vain. 3 For I delivered unto you first of all that which I also received, how that Christ died for our sins according to the scriptures; 4 And that he was buried, and that he rose again the third day according to the scriptures: 5 And that he was seen of Cephas, then of the twelve: 6 After that, he was seen of above five hundred brethren at once; of whom the greater part remain unto this present, but some are fallen asleep.
- 1 JN 5:12-13 He that hath the Son hath life; and he that hath not the Son of God hath not life. 13 These things have I written unto you that believe on the name of the Son of God; that ye may know that ye have eternal life, and that ye may believe on the name of the Son of God.
- Rom. 10:11-13 For the scripture saith, Whosoever believeth on him shall not be ashamed. 12 For there is no difference between the Jew and the Greek: for the same Lord over all is rich unto all that call upon him. 13 For whosoever shall call upon the name of the Lord shall be saved.
- 2 Cor 6:2 For he saith, I have heard thee in a time accepted, and in the day of salvation have I succoured (*lit. helped; to count*) thee: behold, now is the accepted time; behold, now is the day of salvation.
- JN 6:28-29 Then said they unto him, What shall we do, that we might work the works of God? 29 Jesus answered and said unto them, This is the work of God, that ye believe on him whom he hath sent.
- Philip. 2:10-15 That at the name of Jesus every knee should bow, of [things] in heaven, and [things] in earth, and things under the earth; 11 And that every tongue should confess that Jesus Christ is Lord, to the glory of God the Father. 12 Wherefore, my beloved, as ye have always obeyed, not as in my presence only, but now much more in my absence, work out your own salvation with fear and trembling. 13 For it is God which worketh in you both to will and to do of his good pleasure. 14 Do all things without murmurings and disputings: 15 That ye may be blameless and harmless, the sons of God, without rebuke, in the midst of a crooked and perverse nation, among whom ye shine as lights in the world;
- Ps. 51:1-15 ...Have mercy upon me, O God, according to thy lovingkindness: according unto the multitude of thy tender mercies blot out my transgressions. 2 Wash me thoroughly from mine iniquity, and cleanse me from my sin. 3 For I acknowledge my transgressions: and my sin is ever before me. 4 Against thee, thee only, have I sinned, and done this evil in thy sight: that thou mightest be justified when thou speakest, and be clear when thou judgest. 5 Behold, I was shapen in iniquity; and in sin did my mother conceive me. 6 Behold, thou desirest truth in the inward parts: and in the hidden part thou shalt make me to know wisdom. 7 Purge me with hyssop, and I shall be clean: wash me, and I shall be whiter than snow. 8 Make me to hear joy and gladness; that the bones which thou hast broken may rejoice. 9 Hide thy face from my sins, and blot out all mine iniquities. 10 Create in me a clean heart, O God; and renew a right spirit within me. 11 Cast me not away from thy presence; and take not thy holy spirit from me. 12 Restore unto me the joy of thy salvation; and uphold me with thy free spirit. 13 Then will I teach transgressors thy ways; and sinners shall be converted unto thee. 14 Deliver me from bloodguiltiness, O God, thou God of my salvation: and my tongue shall sing aloud of thy righteousness. 15 O Lord, open thou my lips; and my mouth shall shew forth thy praise.
- JN 3:5-7 Jesus answered, Verily, verily, I say unto thee, Except a man be born of water and of the Spirit, he cannot enter into the kingdom of God. 6 That which is born of the flesh is flesh; and that which is born of the Spirit is spirit. 7 Marvel not that I said unto thee, Ye must be born again.
- 2 Cor. 5:17 Therefore if any man be in Christ, he is a new creature: old things are passed away; behold, all things are become new.
- 1 Cor. 2:14 But the natural man receiveth not the things of the Spirit of God: for they are foolishness unto him: neither can he know them, because they are spiritually discerned.
- Eph 1:13-14 In whom ye also trusted, after that ye heard the word of truth, the gospel of your salvation: in whom also after that ye believed, ye were sealed with that holy Spirit of promise, 14 Which is

the earnest of our inheritance until the redemption of the purchased possession, unto the praise of his glory.

1 Cor. 3:18-23 Let no man deceive himself. If any man among you seemeth to be wise in this world, let him become a fool, that he may be wise. 19 For the wisdom of this world is foolishness with God. For it is written, He taketh the wise in their own craftiness. 20 And again, The Lord knoweth the thoughts of the wise, that they are vain. 21 Therefore let no man glory in men. For all things are yours; 22 Whether Paul, or Apollos, or Cephas, or the world, or life, or death, or things present, or things to come; all are yours; 23 And ye are Christ's; and Christ is God's.

2 Tim. 3:16 All scripture is given by inspiration of God, and is profitable for doctrine, for reproof, for correction, for instruction in righteousness: 17 That the man of God may be perfect, throughly furnished unto all good works.

PS. 84:10 For a day in thy courts is better than a thousand. I had rather be a doorkeeper in the house of my God, than to dwell in the tents of wickedness.

Rom. 16:17 Now I beseech you, brethren, mark them which cause divisions and offences contrary to the doctrine which ye have learned; and avoid them. 18 For they that are such serve not our Lord Jesus Christ, but their own belly; and by good words and fair speeches deceive the hearts of the simple.

Gal. 1:6-12 I marvel that ye are so soon removed from him that called you into the grace of Christ unto another gospel: 7 Which is not another; but there be some that trouble you, and would pervert the gospel of Christ. 8 But though we, or an angel from heaven, preach any other gospel unto you than that which we have preached unto you, let him be accursed. 9 As we said before, so say I now again, If any [man] preach any other gospel unto you than that ye have received, let him be accursed. 10 For do I now persuade men, or God? or do I seek to please men? for if I yet pleased men, I should not be the servant of Christ. 11 But I certify you, brethren, that the gospel which was preached of me is not after man. 12 For I neither received it of man, neither was I taught it, but by the revelation of Jesus Christ.

Acts 4:10-12 Be it known unto you all, and to all the people of Israel, that by the name of Jesus Christ of Nazareth, whom ye crucified, whom God raised from the dead, even by him doth this man stand here before you whole. 11 This is the stone which was set at nought of you builders, which is become the head of the corner. 12 Neither is there salvation in any other: for there is none other name under heaven given among men, whereby we must be saved.

2 Peter 2:10 But chiefly them that walk after the flesh in the lust of uncleanness, and despise government. Presumptuous [are they], selfwilled, they are not afraid to speak evil of dignities. 11 Whereas angels, which are greater in power and might, bring not railing accusation against them before the Lord. 12 But these, as natural brute beasts, made to be taken and destroyed, speak evil of the things that they understand not; and shall utterly perish in their own corruption;